

## PROPOSAL

**FOR:** Service Contract for Heating, Ventilation, and Air Conditioning Equipment-Various Buildings.

**TO:** Town Manager  
Arlington, MA 02476

The undersigned, as bidder, declares that the only persons or parties interested in this proposal as principals are those named herein; that this proposal is made without collusion with any other person, firm, or corporation; that he was carefully examined the location of the proposed work, the proposed form of contract and the specifications therein contained or referred to; that he will agree, if this proposal is accepted, to contract with the Town of Arlington, in the form of said contract, to provide all necessary tools and apparatus and furnish all materials necessary for the work, in the manner and time therein prescribed and according to the requirements of the Town Manager as therein set forth.

1. Service rate for regular hours 7:00 a.m. to 3:30 p.m. - Monday through Friday:

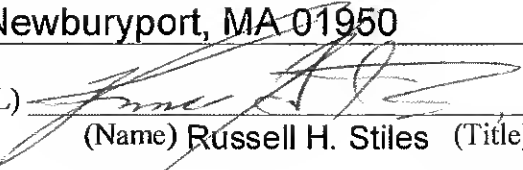
	EST.	UNIT PRICE	TOTAL
a. Year #1:	500 hours	<u>\$ 128.00</u> /hour	<u>\$ 64,000.00</u>
b. Year #2		<u>\$ 132.00</u> /hour	
c. Year #3		<u>\$ 136.00</u> /hour	

2. Service rate for overtime, 3:30 p.m. to 7:00 a.m., Weekdays and all day Saturday, Sundays & Holidays:

a. Year #1:	100 hours	<u>\$ 128.00</u> /hour	<u>\$ 12,800.00</u>
b. Year #2		<u>\$ 132.00</u> /hour	
c. Year #3		<u>\$ 136.00</u> /hour	

COMPANY Ambient Temperature Corporation

ADDRESS 14 Graf Road, Newburyport, MA 01950

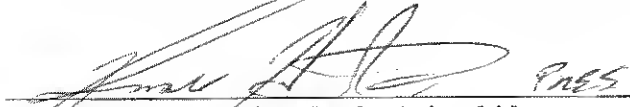
SIGNED BY (COMPANY OFFICIAL)   
(Name) Russell H. Stiles (Title) President

TEL. NO. 978-646-0660

DATE April 30, 2020

## CERTIFICATE OF NON-COLLUSION

The undersigned certifies under penalties of perjury that this bid or proposal has been made and submitted in good faith and without collusion or fraud with any other person. As used in this certification, the word "person" shall mean any natural person, business, partnership, corporation, union, committee, club or other organization, entity, or group of individuals.

  
(Signature of individual submitting bid or proposal)

Russell H. Stiles, President  
(Name of individual submitting bid or proposal)

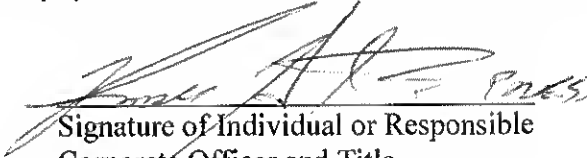
Ambient Temperature Corporation  
Name of Business

April 30, 2020  
Date

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Pursuant to M.G.L. Chapter 62C, Section 49A, I certify under the penalties of perjury that I have complied with all laws of the commonwealth relating to taxes, reporting of employees and contractors, and withholding and remitting child support.

04-3542600  
Social Security Number or  
Federal Identification Number

  
Signature of Individual or Responsible  
Corporate Officer and Title  
Russell H. Stiles, President

**NON-COLLUSION FORMS  
MUST BE SIGNED AND  
SUBMITTED WITH BID**



**AMBIENT TEMPERATURE CORPORATION**

**HVAC Maintenance References:**

Axcelis Technologies  
108 Cherry Hill Drive  
Beverly, MA 01915

Gary Tyacke  
P: 978-787-9898  
gary.tyacke@axcelis.com

HVAC Service, Maintenance and Installation - 2001 to Present

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Department of Conservation & Recreation  
251 Causeway Street  
7<sup>th</sup> Floor  
Boston, MA 02114

Carmine Sodano  
P: 617-784-0022  
carmine.sodano@state.ma.us

HVAC Service, Maintenance and Installation – 2012 to Present

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UMass Lowell  
600 Suffolk Street  
Lowell, MA 01854

Randy Branson  
P: 645-934-3017  
randolph\_branson@uml.edu

HVAC Service, Maintenance and Installation – 2008 to Present

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Town of Danvers  
1 Sylvan Street  
Danvers, MA

Leif Rochna  
P: 978-777-0001  
lrochna@mail.danvers-ma.org

HVAC Service, Maintenance and Installation – 2015 to Present

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City of Lawrence  
200 Common Street  
Lawrence, MA

Gary Glenn  
P: 978-857-3159  
ggary@cityoflawrence.com

HVAC Service, Maintenance and Installation – 2014 to Present

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Town of Harvard  
39 Mass Ave  
Harvard, MA 01451

Mark Force  
P: 978-456-2336  
mforce@psharvard.org

HVAC Service, Maintenance and Installation for School Dept – 2015 to Present

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AMBIENT TEMPERATURE CORPORATION

## Field Personnel

<u>Technicians</u>	<u>Years of Experience</u>	<u>License #</u>	<u>EXP</u>
Dan Balba	15 Years	Oil Burner Ref Tech	BU-136765 RT-172235 08/12/20 05/12/20
Mike Barnard	15 Years	Oil Burner	BU-319960 11/16/21
Paul Brady	25+ Years	Oil Burner Pipefitter Ref Tech	BU-059801 PJU-000131 RT-021240 09/18/20 09/18/20 09/18/20
Jeff Dedeo	25+ Years	Oil Burner Pipefitter Ref Tech Sheet Metal	BU-062218 PMU-001086 RT-021159 6412 10/30/21 10/30/20 10/30/20 10/28/20
George Drummey	15 Years	Oil Burner Pipefitter Ref Tech	BU-132026 PJ-136859 RT-135189 04/08/21 04/08/20 04/08/20
Justin Fuller	10 Years	Oil Burner Pipefitter Ref Tech	BU-319380 PJU-002528 RT-172802 11/27/21 11/27/20 11/27/20
Scott Gillespie	15 Years	Oil Burner Pipefitter Ref Tech	BU-132018 PJ-136844 RT-107113 7/27/21 7/27/20 7/27/20
Douglas Herald	20 Years	Oil Burner Pipefitter	BU-25636 PJ-027373 11/17/20 11/17/20
Brian Kelley	15 Years	Oil Burner Pipefitter Ref Tech	BU-132028 PJ-136861 RT-135166 05/28/21 05/28/20 05/28/20
John Kerins	15 Years	Oil Burner Pipefitter Ref Tech	BU-126657 PJU-000471 RT-130055 01/02/21 01/02/20 01/02/21
Cody Kupreance	8 Years	Oil Burner Pipefitter Ref Tech	BU-137912 PJU-002535 RT-172801 05/31/21 05/31/20 05/31/20

## Field Personnel

<u>Technicians</u>	<u>Years of Experience</u>	<u>License #</u>		<u>EXP</u>
Dave Marquardt	25 Years	Oil Burner	BU-021297	09/24/21
		Pipefitter	PJU-000641	09/24/20
		Ref Tech	RT-014446	09/24/20
Jonathan Marquardt	10 Years	Oil Burner	BU-318380	10/09/21
		Ref Tech	RT-172274	10/09/20
David Morrison	10 Years	Ref Tech	RT-116141	01/24/21
David Perkins	25 Years	Oil Burner	BU-117343	01/24/21
		Ref Tech	RT-116141	01/24/21
		Sheet Metal	7406	01/28/21
Jordan Pinzone	8 Years	Oil Burner	BU-319193	07/01/20
		Pipefitter	PJU-002418	07/01/21
		Ref Tech	RT-172629	07/01/21
Carl Plaisimond	6 Years	Ref Tech	RT-172480	04/03/21
Dennis Reale	10 Years	Oil Burner	BU-318798	05/06/21
		Ref Tech	RT-172025	05/05/21
Adam Stiles	6 Years	Oil Burner	BU-319106	10/11/20
		Pipefitter	PJU-002408	10/11/21
		Ref Tech	RT-172657	10/11/21